

Douglas Van Der Weide

12805 Havenwood Court
Cedar Lake, Indiana 46303
(219) 374-9667
douglasvanderweide@sbcglobal.net

SUMMARY

QUALIFICATIONS

- Seeking a sales marketing position where 20 years of experience can help advance the company's goals.

WORK EXPERIENCE

2001 - 2010 Auburn Supply Co.
Showroom Manager St John, Indiana

Oversee all operations of showroom. Manage staff. Design Bathroom Floor Plans.

- Designed two showroom floor plans.
- Came up with Branding Showroom Plan "Just Add Water."
- Consistently met sales goals.
- Ability to grasp new ideas and integrate them into desired results.
- Able to handle challenges, with proven history of increased productivity.
- Combined patience, experience, determination, and persistence to troubleshoot client issues.
- Commended for reliability, integrity, and trustworthiness.

1990 - 2001 Leep's Supply Company
Showroom & Advertising Merrillville, Indiana

Working Bath showroom also handled advertising, vendor shows, and internet.

- Helped start Leep's original showroom back in 1990.
- Pioneered one of the largest selling plumbing websites between 1994-1999.
- Featured Cover on Supply House Times Magazine for Internet website.
- Was a keynote speaker on E-Commerce Business in 1999-2000 for ASA (American Supply Association).
- Trained Leep's showroom staff on product, and operations.
- Developed, organized and implemented "Vendor Day" sales promotion as well as handling advertising and marketing for Leeps.
- Created

EDUCATION

1989 Ray College of Design Chicago, IL
Communications Design

1987 Thornton Fractional South High School Lansing, IL

Douglas Van Der Weide

12805 Havenwood Court
Cedar Lake, Indiana 46303
(219) 374-9667
douglasvanderweide@sbcglobal.net

References

| | |
|---|----------------|
| Wynne Herrbach (Kamco Representatives) | 1-219-241-1606 |
| Beth Kraus (Delta Faucet Co.) | 1-708-404-0840 |
| Mark Madden (Moen Faucet Co.) | 1-630-661-3994 |